

ESM Addendum for Exhibitors with 10'x10' (or larger) Booths only

EXHIBITOR SERVICE MANUAL



ISPE®

Boston Area
Chapter

PRODUCT SHOW

*Your connection to the
future of life sciences.*

ISPE Boston Area Chapter

Product Show

Gillette Stadium

Foxborough, MA

October 1, 2025

CAPITAL
convention contractors

153 Northboro Road, Suite 6 | Southborough, MA 01772
capitalconventions.com | Fax: 508-481-1150

877-335-3700



ISPE Boston Area Chapter Product Show

Gillette Stadium
Foxborough, MA
October 1, 2025

Dear Exhibitor:

Capital Convention Contractors is pleased to have been selected as the Official Service Contractor for the upcoming **ISPE Boston Area Chapter Product Show**. In our commitment to a productive and smooth-running event, we have prepared the Exhibitor Service Manual with all the products and services necessary to plan a successful event.

Please carefully review all the information within this Exhibitor Manual and take advantage of advance order pricing by submitting your orders by the posted deadlines. In addition to Capital services, we have included all other ancillary service order forms that pertain to this event. Note that some of these forms are to be returned to the specific contractors and/or facilities who have jurisdiction over these services. Capital forms can be returned to our office by using the contact information listed at the bottom of each Capital order form.

For your convenience, please refer to the Event Quick Facts page for important event-specific information. If you have any additional questions about Capital's services or equipment, please do not hesitate to contact us at 877-335-3700 or help@capitalconventions.com.

A Capital Exhibitor Service Desk will be available on-site at the show and staffed during all move-in and move-out hours to answer any question or assist with any last-minute requirements.

Capital understands that your participation in this event is an important part of your company's marketing strategy, and we will work with you to make the event a complete success for you and your company!

Sincerely,

CAPITAL[®]
convention contractors

EVENT QUICK FACTS

This additional Exhibitor Service Manual Addendum is specifically for Exhibitors in 10'x10' (or larger) booths. If you would like to order additional tables or booth accessories, you will find the needed information within this kit. Items are NOT available with Table-Top spaces. Please note – these items are not available through our online ordering portal.

TABLE-TOP PACKAGE:

Includes free of charge:

Standard

Each standard table-top package will be set with one 8' x 30" wide skirted table, one Exhibitor ID sign with exhibit space number, and one standard 500w/5amp electrical service.

Premium

Each premium table-top package will be set with one 8' x 30" wide skirted table, one Exhibitor ID sign with exhibit space number, and one standard 500w/5amp electrical service.

BOOTH PACKAGE:

Includes free of charge:

Standard

Each 10' x 10' booth package will be set with an 8' high back-wall drape, 3' high side-rail drape, one 8' x 30" wide skirted table, one Exhibitor ID sign with booth number, and one standard 500w/5amp electrical service.

Super Booth

Each 10' x 10' Super booth package will be set with an 8' high back-wall drape, 3' high side-rail drape, **two** 8' x 30" wide skirted tables, one Exhibitor ID sign with booth number, and one standard 500w/5amp electrical service.

SHOW COLOR:

Royal Blue

EXHIBIT HALL CARPET

Exhibit Hall is Carpeted.

MATERIAL HANDLING

ADVANCE SHIPMENTS

Please use enclosed freight labels

Receiving hours: M-F 9:00 am to 4:00 pm

Must arrive between: September 3, 2025-September 24, 2025

To: Exhibitor Name & Exhibit Space #
For: ISPE Boston Area Chapter Product Show
c/o Capital Convention Contractors
153 Northboro Road - Suite 6
Southborough, MA 01772

DIRECT SHIPMENTS

Please use enclosed freight labels

Received only during exhibitor move-in hours

Only on: September 30, 2025

To: Exhibitor Name & Exhibit Space #
For: ISPE Boston Area Chapter Product Show
c/o Capital Convention Contractors
Gillette Stadium
One Patriot Place
Foxborough, MA 02035

Official Show Carrier: ABF Freight **800-654-7019** or email tradeshow@arcb.com

ADVANCE ORDER DISCOUNT DATE

Capital Equipment and Service Orders received with full payment by **September 17, 2025** enjoy the discounted Advance Price as shown in this Manual. Standard pricing will prevail for all orders received after this date.

For non-Capital services, please refer to the specific contractors' order forms enclosed within this manual for pricing policies.

EVENT QUICK FACTS (*cont.*)

SHOW SCHEDULE

Booth & Table Top Exhibits Move-in & set-up (required):

Exhibitor Set-up: Tuesday September 30 2:00 p.m. – 8:00 p.m.

Table Top Exhibits Move-in & set-up only (requires prior approval from Show Management). NO Booth setup permitted:

Exhibitor Set-up: Wednesday October 1 7:00 a.m. – 9:00 a.m.

Exhibit Hours: Wednesday October 1 10:00 a.m. – 6:00 p.m.

Exhibitor Dismantle: Wednesday October 1 6:00 p.m. – 9:00 p.m.

Drivers for all carriers must be checked in at the Capital Exhibitor Service Desk for pickup of freight by: **October 1, 2025 8:00 PM.**

PROFESSIONAL DEVELOPMENT LANDING (CAREER FAIR) SCHEDULE

Career Fair Set-up: Wednesday October 1 10:30 a.m. – 12:00 p.m.

Career Fair Open: Wednesday October 1 12:00 p.m. – 4:00 p.m.



WE ACCEPT: **American Express** **VISA** **MasterCard** **Discover**

Cardholder hereby authorizes Capital to charge credit card described herein for all charges incurred by Exhibitor and has read, understands and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in the Cardholder Agreement. All estimated charges must be paid in ADVANCE, and a valid credit card must be on file with Capital authorizing payment for modified and/or additional charges. All charges must be paid by the end of the show.

Capital Convention Contractors · 153 Northboro Rd · Suite 6 · Southborough, MA 01772
Phone 877-335-3700 · Fax 508-481-1150 · Email help@capitalconventions.com

TABLE/DRAPE ORDER FORM

Advance Order Price Deadline: September 17, 2025

	QTY	DESCRIPTION	Advance Price	Floor Price	Amount
TABLES-DRAPED		4' X 2' – 30" HIGH	\$124.30	\$154.95	
		6' X 2' – 30" HIGH	\$146.65	\$183.05	
		8' X 2' – 30" HIGH	\$158.10	\$197.10	
COUNTER HEIGHT TABLES-DRAPED		4' X 2' – 40" HIGH	\$146.65	\$183.05	
		6' X 2' – 40" HIGH	\$169.50	\$211.10	
		8' X 2' – 40" HIGH	\$192.40	\$240.25	
TABLES-UNDRAPED		4' X 2' – 30" HIGH	\$68.65	\$85.80	
		6' X 2' – 30" HIGH	\$85.30	\$107.10	
		8' X 2' – 30" HIGH	\$96.70	\$120.10	
COUNTER HEIGHT TABLES-UNDRAPED		4' X 2' – 40" HIGH	\$78.50	\$96.70	
		6' X 2' – 40" HIGH	\$89.95	\$112.85	
		8' X 2' – 40" HIGH	\$101.40	\$126.35	
TABLES-COCKTAIL FINISHED TOP		30" ROUND – 30" HIGH	\$112.85	\$140.90	
		30" ROUND – 40" HIGH	\$124.30	\$155.50	
SPANDEX COVER FOR COCKTAIL TABLE – Black, White, or Blue Only		30" ROUND – 30" or 40"	\$74.00	\$93.00	
TABLE RISERS		4' X 10" HIGH	\$79.55	\$99.85	
		6' X 10" HIGH	\$91.00	\$113.90	
TABLES-4TH SIDE DRAPE		6' OR 8' TABLE	\$73.85	\$92.05	
		6' OR 8' COUNTER	\$73.85	\$92.05	
CUSTOM BOOTH DRAPE 6ft, 8ft & 10ft increments		8' HIGH PER LINEAR FT	\$12.50	\$16.65	
		3' HIGH PER LINEAR FT	\$8.85	\$10.90	

****IF YOU DO NOT INDICATE COLOR CHOICE -SHOW COLOR WILL BE PROVIDED****

CIRCLE COLOR CHOICE: ROYAL BLUE SILVER BURGUNDY HUNTER GREEN
 WHITE RED BLACK

ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

- ❖ No credit will be issued on equipment ordered and placed in your booth, either unused or after the close of the show. There is a 50% cancellation charge for orders cancelled at show-site.
- ❖ All materials are on a rental basis and remain the property of Capital.
- ❖ The undersigned is responsible for all items ordered and for its condition at close of show.

SUB TOTAL

\$ _____

MA TAX 6.25%

\$ _____

GRAND TOTAL

\$ _____

Don't see what you need?

Call Exhibitor Services for additional options.

877-335-3700

PLEASE COMPLETE THE FOLLOWING INFORMATION ON EACH ORDER SHEET. I have read and understand the Liability and Insurance Bulletin included in this packet and as stated on the enclosed sheets.

Company Name _____ Contact Person _____ Booth # _____

Address _____ City/State/Zip _____ Signature _____

Phone () _____ Fax () _____ Email address _____

If you have any questions, please feel free to contact Exhibitor Services at the number below.

EMAIL, MAIL OR FAX FORM TO:

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BOOTH FURNISHINGS ORDER FORM

Advance Order Price Deadline: September 17, 2025

	QTY	DESCRIPTION	Advance Price	Floor Price	Amount
CHAIRS		UPHOLSTERED BAR STOOL	\$99.30	\$124.30	
		PADDED ARM CHAIR	\$78.50	\$99.30	
		PADDED SIDE CHAIR	\$61.90	\$77.50	
		FOLDING CHAIR	\$20.80	\$26.50	
ACCESSORIES		6' DISPLAY CASE W/SHELVES	\$425.90	\$533.00	
		STANDARD COUNTER 41.5"W X 21.75"D X 42"H	\$227.25	\$286.00	
		4' X 8' DISPLAY BOARD	\$176.30	\$220.50	
		LITERATURE RACK	\$96.70	\$120.65	
		CHROME 22" x 28" SIGN HOLDER	\$78.00	\$97.50	
		BAG RACK	\$85.30	\$107.10	
		GARMENT RACK	\$85.30	\$107.10	
		TRIPOD EASEL	\$40.05	\$50.45	
		RAFFLE DRUM	\$79.55	\$100.35	
		7 GALLON WASTEBASKET	\$20.80	\$26.50	
		8' ALUMINUM BACK POST W/BASE	\$34.30	\$43.15	
		6'-10' ADJUSTABLE CROSS BAR	\$22.90	\$28.60	

Don't see what you need?
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 877-335-3700

SUB TOTAL	\$	_____.
MA TAX 6.25%	\$	_____.
GRAND TOTAL	\$	_____.

ADVANCE DISCOUNT ORDER PAYMENT MUST BE RECEIVED 14 DAYS PRIOR TO MOVE-IN.

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Company Name _____ Contact Person _____ Booth # _____
 Address _____ City/State/Zip _____ Signature _____
 Phone () _____ Fax () _____ Email address _____

If you have any questions, please feel free to contact Exhibitor Services at the number below.

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Chairs



Upholstered Bar Stool



Padded Arm Chair



Padded Side Chair



Folding Chair

Draped Tables



30" High draped table



40" High draped table



30" High cocktail table



40" High cocktail table

- Draped tables are available in lengths of 4, 6 and 8 ft. and heights of 30 or 40 inches.

Accessories



Display Case



Standard Counter



Display Board



Literature Racks



Chrome Sign Holder



Bag Rack



Garment Rack



Tripod Easel



Raffle Drum

Please Note:

- Actual available products may vary. Please contact our Exhibitor Services Department to ensure the availability of specific items.
- All colors depend upon dye lots and lighting.